



# Chamber Membership

Supporting Members, Championing Glasgow

**GLASGOW**  
CHAMBER OF COMMERCE





# GLASGOW CHAMBER OF COMMERCE HAS BEEN THE VOICE OF GLASGOW BUSINESS SINCE 1783

## Who we are

One of the oldest English language speaking Chambers globally and an accredited member of the British Chambers of Commerce, Glasgow Chamber of Commerce is at the heart of one of the UK's largest and most successful city regions.

We are here to support our members and to champion our city.

Our work focuses on the core themes of profile and association, business services, skills and employment, sustainability, policy representation, international trade, and innovation.



# MEMBERSHIP

Glasgow Chamber of Commerce is the only organisation that champions all businesses across all sectors in the Glasgow city region.

Whatever your size or sector, Glasgow Chamber can broker new connections and help your business connect for growth and success.

**1,000+**  
Members

**100+**  
Partners

## WE REPRESENT ALL SECTORS

**CREATIVE** **LOW CARBON** **TOURISM**  
**HOSPITALITY** **CHARITY** **LEISURE**  
**FOOD AND DRINK** **CONSTRUCTION** **EDUCATION**  
**TRANSPORT** **ENGINEERING** **RETAIL**  
**LIFE SCIENCES** **TECHNOLOGY** **FINANCIAL**  
**DISTRIBUTION** **HEALTH** **INNOVATION**



# BENEFITS

## Networking

Throughout the year, we provide opportunities for our members to collaborate and grow prosperous business relationships. We facilitate peer-to-peer learning and open doors so your business can meet front-runners within the city.

Glasgow Chamber facilitates over 100 opportunities for everyone in your business to meet, learn from and innovate with fellow members.

## Raise your profile

Stand out in Glasgow's business landscape and increase the reach of your news. We highlight your business successes and industry updates to our engaged network.



WEEKLY  
BULLETIN



DAILY WEBSITE  
NEWS



65,000+  
FOLLOWERS



QUARTERLY  
MAGAZINE

## Community

Showcase your business and engage with our member community through our online Members' Portal. Find connections within our exclusive members' directory, post and take advantage of member offers and sign up for discounted event tickets.

Find out more





# COST SAVING

Every team member within your business can benefit from the following discounts, through your Glasgow Chamber of Commerce membership.



Business &  
IP Centre  
Glasgow



Find out more







# EVENTS

Connect with fellow businesses through our suite of city leading events.

From speed networking and women's lunches to our flagship Glasgow Talks series with business leaders, members receive a discount across our extensive programme.



## The Glasgow Business Awards

The Glasgow Business Awards is firmly established as the leading awards ceremony for Glasgow business and has been a highlight of the city's calendar for 25 years. Attracting high profile industry support and involvement, the Awards offer Glasgow businesses the opportunity to promote major achievements and celebrate success.

## City Mega Events

Glasgow Chamber is at the heart of the city's mega events; previously playing a key role within the 2014 Commonwealth Games, COP26 and the 2023 UCI Cycling World Championships. Working with Team Glasgow partners, Glasgow Chamber is perfectly placed to unlock access for our members to these globally significant events.



Find out more





# SKILLS AND EMPLOYMENT

Glasgow Chamber supports members to build a skilled, diverse and inclusive workforce.

We offer a range of services including recruitment initiatives, placement programmes to develop your business, and skills and talent development support, all underpinned by the Glasgow Employment and Skills Board. Glasgow Chamber helps businesses find the right opportunities to develop the workforce of tomorrow and future proof their business today.

## Developing the Young Workforce Glasgow

DYW Glasgow fosters links between industry, third sector and education to help businesses build a talent pipeline for the future and strengthen relationships with local communities.

Whether its working directly with schools, supporting mentoring, promoting apprenticeships or helping with funding, DYW Glasgow can support and guide your business through the process.

Annually, DYW Glasgow creates over 800 employer opportunities and sees more than 10,000 engagements taken up by young people.

Find out more





“ Glasgow Chamber of Commerce is a remarkable force for good in the city and has been central to driving engagement between retailers, Glasgow City Council and government.

The organisation has a clear strategy to support city centre growth and has been purposeful in taking action among stakeholders.

”

**Jacqueline Dobson, President, Barrhead Travel Service Ltd**





# PERSONAL DEVELOPMENT

Glasgow Chamber has been delivering training and development programmes for over 30 years. We continue to build on a successful track record by working closely with our training partners to ensure that we bring you the most advanced thinking in the learning and development arena.

Our training and development solutions cover a variety of areas, including open programmes, tailored programmes, international trade training, "How To..." workshops and the Rising Stars Leadership Development Programme.

Many of our courses are accredited and can also count toward your continuous personal development record (CPD).

By booking through our members' portal, members will receive reduced rates across our programmes.

Find out more





# CLIMATE CHAMBER

Climate Chamber is our green and circular movement designed to ensure a COP26 legacy and a sustainable transition to net zero for Glasgow. We stimulate knowledge transfer and encourage ongoing climate action conversations on a global and local scale.

## Circular Glasgow

Circular Glasgow inspires businesses of all sizes to innovate and future-proof by adopting circular economy strategies. Connecting companies across the city, Circular Glasgow helps them to open up new revenue streams and increase their competitive advantage.

We developed our Circular Glasgow Network, a growing group of 350+ individuals who collaborate, build and share their knowledge of a circular economy.

## Congress of Business

Themed around the Glasgow Climate Pacts established at COP26, Congress of Business (COB) drives and inspires action in the global transition to net zero.

Recognising the key leadership role of businesses and cities in achieving net zero, COB enables a shift from strategies to practical climate action through peer-to-peer learning and investment.

## Other Projects

Step Up  
to Net Zero



Find out more





## INTERNATIONAL TRADE

As an internationally accredited Chamber, we are part of a network of more than 350 qualified specialists who are on hand to help business and international trade to flourish.

Bolstered by the Chamber network's deep local roots and respected brand, we're a highly trusted third party for businesses who want to expand overseas or bring goods into the UK.

Glasgow Chamber can connect your business to the world through inward and outward trade missions, international trade events and market intelligence guidance and support.

## TRADE CERTIFICATION

Export documentation must be completed accurately to avoid additional overseas charges and shipment delays.

We complete over 20,000 trade documents annually and support Glasgow businesses to operate in 140 countries worldwide, so you can rely on us to provide guidance that will save you valuable time and money.

We can provide:

- Various types of export documentation
- Significant member discounts on certain documentation
- Preferential rates on international trade training and events
- Preferential rates for foreign exchange and free FX health check

Find out more





# PARTNERSHIP

Partner level of membership focuses on shared aims and the future direction of Glasgow.

Engagement at this level offers you opportunities to stand out, demonstrate commitment to the city region, influence policy, access invite-only senior events and establish valuable connections.

Silver Partner

Gold Partner

Platinum Partner

Partners are an intrinsic part of our membership.

They gain access to additional benefits that add significant value to their relationship with the Chamber, including our Glasgow Business Growth Council, a platform which facilitates collaborations between fellow Partner businesses and key political stakeholders and decision makers.

Chamber Partners work closely as part of Team Glasgow.



# TEN KEY PROJECTS

In our role to champion Glasgow's economy and driven by consultation with our members, Glasgow Chamber established its Ten Key Projects.

These strategic projects have been selected as pivotal city-wide opportunities which will enhance our local economy and generate high quality jobs.

Glasgow Chamber is focused on driving the delivery of these projects forward for our city.

**Glasgow (Clyde)  
Metro**



**Regional Skills  
Campaign Delivery**



**Glasgow City Region  
Partnership Investment  
Zone**



**3 Innovation Districts  
& Innovation  
Accelerator**



**Scottish Events  
Campus - Phase 2**



**Supporting the  
Glasgow City Centre  
Task Force**



**Clyde Maritime**



**Glasgow Airport  
Recovery**



**Net Zero and The Green  
Investment Prospectus**



**The Glasgow  
Business Narrative**





# PRICING

## Essential Members

Employee Numbers      £ (plus VAT)

1 - 10	£340
11 - 50	£570
51 - 250	£860
251+	£1,150

## Partner Members

Silver Partner  
£1,980 (plus VAT)

Gold Partner  
£5,500 (plus VAT)

Platinum Partner  
£11,000 (plus VAT)

For more information, please contact:  
[membership@glasgowchamberofcommerce.com](mailto:membership@glasgowchamberofcommerce.com)

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As a team, we think big and live by our values.  
Working together to get things done for the  
people of Glasgow.

